MLS Area:

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AUSTIN BOARD of REALTORS®

January

Year to Date

IUN						
. • • • •	2009	2010	Change	2009	2010	Change
New Listings	29	46	+ 58.6%	29	46	+ 58.6%
Closed Sales	7	16	+ 128.6%	7	16	+ 128.6%
Median Sales Price	\$185,000	\$163,725	- 11.5%	\$185,000	\$163,725	- 11.5%
Average Sales Price	\$217,771	\$161,047	- 26.0%	\$217,771	\$161,047	- 26.0%
Percent of Original List Price Received at Sale*	90.6%	94.6%	+ 4.3%	90.6%	94.6%	+ 4.3%
Average Days on Market Until Sale	81	58	- 28.7%	81	58	- 28.7%
Single-Family Detached Inventory**	NA	70	NA			
Townhouse-Condo Inventory**	NA	41	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

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10S January Year to Date 2009 2010 Change 2009 2010 Change New Listings + 22.2% + 22.2% 54 66 54 66 **Closed Sales** 26 26 24 - 7.7% 24 - 7.7% **Median Sales Price** \$183,250 \$167,750 - 8.5% \$183,250 \$167,750 - 8.5% **Average Sales Price** \$184,551 \$170,336 - 7.7% \$184,551 \$170,336 - 7.7% Percent of Original List Price Received at Sale* 93.8% 95.3% + 1.6% 93.8% 95.3% + 1.6% Average Days on Market Until Sale 68 44 - 34.5% 68 44 - 34.5% Single-Family Detached Inventory** 104 NA NA --------Townhouse-Condo Inventory** NA 4 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date 2009 2010 Change 2009 2010 Change New Listings + 40.0% + 40.0% 25 35 25 35 **Closed Sales** 12 10 - 16.7% 12 10 - 16.7% **Median Sales Price** \$112,800 \$115,853 + 2.7% \$112,800 \$115,853 + 2.7% **Average Sales Price** \$110,916 \$117,223 + 5.7% \$110,916 \$117,223 + 5.7% Percent of Original List Price Received at Sale* 95.3% 91.2% - 4.3% 95.3% 91.2% - 4.3% Average Days on Market Until Sale 57 39 - 32.5% 57 39 - 32.5% Single-Family Detached Inventory** NA 69 NA -----Townhouse-Condo Inventory** NA 1 NA --

**City inventory figures were first tracked in June 2008 *Does not account for list prices from any previous listing contracts or seller concessions

Activity—Year to Date

25







Median Sales Price









35



2009

2010

12

10

Closed Sales





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January

Year to Date

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	2009	2010	Change	2009	2010	Change
New Listings	41	42	+ 2.4%	41	42	+ 2.4%
Closed Sales	12	12	- 0.0%	12	12	- 0.0%
Median Sales Price	\$204,000	\$373,000	+ 82.8%	\$204,000	\$373,000	+ 82.8%
Average Sales Price	\$235,392	\$434,973	+ 84.8%	\$235,392	\$434,973	+ 84.8%
Percent of Original List Price Received at Sale∗	92.4%	93.8%	+ 1.5%	92.4%	93.8%	+ 1.5%
Average Days on Market Until Sale	55	51	- 7.4%	55	51	- 7.4%
Single-Family Detached Inventory**	NA	80	NA			
Townhouse-Condo Inventory**	NA	65	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date **1B** 2009 2010 Change 2009 2010 Change New Listings - 24.3% - 24.3% 70 53 70 53 **Closed Sales** 12 11 - 8.3% 12 11 - 8.3% **Median Sales Price** \$418,500 \$405,000 - 3.2% \$418,500 \$405,000 - 3.2% **Average Sales Price** \$460,517 \$374,417 - 18.7% \$460,517 \$374,417 - 18.7% Percent of Original List Price Received at Sale* 86.8% 89.8% + 3.5% 86.8% 89.8% + 3.5% Average Days on Market Until Sale 114 97 - 15.1% 114 97 - 15.1% Single-Family Detached Inventory** NA 216 NA -----Townhouse-Condo Inventory** NA 82 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



All data from the ABOR Multiple Listing Service. Reports are created and maintained by the Minneapolis Area Association of REALTORS®.

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January Year to Date 1 N 2009 2010 Change 2009 2010 Change New Listings + 22.4% + 22.4% 49 60 49 60 **Closed Sales** 24 15 - 37.5% 24 15 - 37.5% **Median Sales Price** \$249,950 \$239,000 - 4.4% \$249,950 \$239,000 - 4.4% **Average Sales Price** \$264,172 \$276,163 + 4.5% \$264,172 \$276,163 + 4.5% Percent of Original List Price Received at Sale* 92.4% 95.1% + 2.9% 92.4% 95.1% + 2.9% Average Days on Market Until Sale 56 77 + 36.5% 56 77 + 36.5% Single-Family Detached Inventory** NA 122 NA ___ -----Townhouse-Condo Inventory** NA 32 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008





Closed Sales

15

Median Sales Price











New Listings

Closed Sales



Current Inventory



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January Year to Date 2009 2010 Change 2009 2010 Change New Listings + 12.5% + 12.5% 48 54 48 54 **Closed Sales** 13 13 - 0.0% 13 13 - 0.0% **Median Sales Price** \$242,000 \$195,000 - 19.4% \$242,000 \$195,000 - 19.4% **Average Sales Price** \$233,838 \$204,350 - 12.6% \$233,838 \$204,350 - 12.6% Percent of Original List Price Received at Sale* 92.5% 91.1% - 1.5% 92.5% 91.1% - 1.5% Average Days on Market Until Sale 75 54 - 28.1% 75 54 - 28.1% Single-Family Detached Inventory** NA 116 NA ------___ Townhouse-Condo Inventory** NA 46 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date **2N** 2009 2010 Change 2009 2010 Change New Listings + 39.5% 43 60 43 60 + 39.5% **Closed Sales** 21 17 - 19.0% 21 17 - 19.0% **Median Sales Price** \$99,500 \$105,000 + 5.5% \$99,500 \$105,000 + 5.5% **Average Sales Price** \$109,455 \$125,497 + 14.7% \$109,455 \$125,497 + 14.7% Percent of Original List Price Received at Sale* 94.7% 93.8% - 1.0% 94.7% 93.8% - 1.0% Average Days on Market Until Sale 59 68 + 14.5% 59 68 + 14.5% Single-Family Detached Inventory** 77 NA NA ___ -----Townhouse-Condo Inventory** NA 47 NA --

> **City inventory figures were first tracked in June 2008 *Does not account for list prices from any previous listing contracts or seller concessions





Closed Sales

Median Sales Price









New Listings

Activity—Year to Date

Closed Sales







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January Year to Date Change 2009 2010 2009 2010 Change New Listings - 1.9% - 1.9% 54 53 54 53 **Closed Sales** 21 16 - 23.8% 21 16 - 23.8% **Median Sales Price** \$255,000 \$181,250 - 28.9% \$255,000 \$181,250 - 28.9% **Average Sales Price** \$250,281 \$230,000 - 8.1% \$250,281 \$230,000 - 8.1% Percent of Original List Price Received at Sale* 93.6% 94.5% + 0.9% 93.6% 94.5% + 0.9% Average Days on Market Until Sale 64 60 - 6.0% 64 60 - 6.0% Single-Family Detached Inventory** NA 121 NA ___ -----Townhouse-Condo Inventory** NA 19 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January

Year to Date

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• -	2009	2010	Change	2009	2010	Change
New Listings	15	17	+ 13.3%	15	17	+ 13.3%
Closed Sales	1	2	+ 100.0%	1	2	+ 100.0%
Median Sales Price	\$93,626	\$117,105	+ 25.1%	\$93,626	\$117,105	+ 25.1%
Average Sales Price	\$93,626	\$117,105	+ 25.1%	\$93,626	\$117,105	+ 25.1%
Percent of Original List Price Received at Sale*	78.1%	96.3%	+ 23.3%	78.1%	96.3%	+ 23.3%
Average Days on Market Until Sale	60	99	+ 64.2%	60	99	+ 64.2%
Single-Family Detached Inventory**	NA	47	NA			
Townhouse-Condo Inventory**	NA	0	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date 2009 2010 Change 2009 2010 Change New Listings + 10.9% + 10.9% 46 51 46 51 **Closed Sales** 7 7 - 0.0% 7 7 - 0.0% **Median Sales Price** \$339,000 \$342,500 + 1.0% \$339,000 \$342,500 + 1.0% **Average Sales Price** \$335,131 \$367,357 + 9.6% \$335,131 \$367,357 + 9.6% Percent of Original List Price Received at Sale* 92.7% 91.4% - 1.4% 92.7% 91.4% - 1.4% Average Days on Market Until Sale 55 101 + 83.9% 55 101 + 83.9% Single-Family Detached Inventory** NA 133 NA ___ -----Townhouse-Condo Inventory** NA 39 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date Change Change 2009 2010 2009 2010 New Listings - 7.4% - 7.4% 68 63 68 63 **Closed Sales** 16 19 + 18.8% 16 19 + 18.8% **Median Sales Price** \$169,225 \$155,000 - 8.4% \$169,225 \$155,000 - 8.4% **Average Sales Price** \$199,358 \$166,637 - 16.4% \$199,358 \$166,637 - 16.4% Percent of Original List Price Received at Sale* 91.6% 93.3% + 1.8% 91.6% 93.3% + 1.8% Average Days on Market Until Sale 93 59 - 36.3% 93 59 - 36.3% Single-Family Detached Inventory** 179 NA NA ___ -----Townhouse-Condo Inventory** NA 53 NA --

> *Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008





Activity—Year to Date



New Listings



2009 ■2010

January

January

93

Average Days on Market Until Sale

59

Year to Date

Year to Date

59

93







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January Year to Date **5E** 2009 2010 Change 2009 2010 Change New Listings + 55.6% + 55.6% 18 28 18 28 **Closed Sales** 6 8 + 33.3% 6 8 + 33.3% **Median Sales Price** \$101,700 \$112,500 + 10.6% \$101,700 \$112,500 + 10.6% **Average Sales Price** \$104,226 \$110,208 + 5.7% \$104,226 \$110,208 + 5.7% Percent of Original List Price Received at Sale* 93.5% 97.5% + 4.3% 93.5% 97.5% + 4.3% Average Days on Market Until Sale 47 21 - 56.1% 47 21 - 56.1% Single-Family Detached Inventory** NA 43 NA -----Townhouse-Condo Inventory** NA 2 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date Change 2009 2010 2009 2010 Change New Listings - 7.8% - 7.8% 77 71 77 71 **Closed Sales** 13 - 13.3% 15 13 - 13.3% 15 **Median Sales Price** \$259,900 \$310,000 + 19.3% \$259,900 \$310,000 + 19.3% **Average Sales Price** \$256,020 \$317,281 + 23.9% \$256,020 \$317,281 + 23.9% Percent of Original List Price Received at Sale* 87.8% 89.7% + 2.2% 87.8% 89.7% + 2.2% Average Days on Market Until Sale 134 85 - 37.0% 134 85 - 37.0% Single-Family Detached Inventory** NA 135 NA ___ ---___ Townhouse-Condo Inventory** NA 120 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date Change 2009 2010 Change 2009 2010 New Listings - 14.8% - 14.8% 27 23 27 23 **Closed Sales** 6 + 50.0% 4 6 + 50.0% 4 **Median Sales Price** \$372,500 \$334,250 - 10.3% \$372,500 \$334,250 - 10.3% **Average Sales Price** \$359,693 \$468,325 + 30.2% \$359,693 \$468,325 + 30.2% Percent of Original List Price Received at Sale* 90.9% 87.9% - 3.2% 90.9% 87.9% - 3.2% Average Days on Market Until Sale 69 176 + 156.5% 69 176 + 156.5% Single-Family Detached Inventory** NA 35 NA --___ ---Townhouse-Condo Inventory** NA 43 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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MLS Area:



January Year to Date **8E** 2009 2010 Change 2009 2010 Change New Listings - 11.8% - 11.8% 34 30 34 30 **Closed Sales** 8 13 + 62.5% 8 13 + 62.5% **Median Sales Price** \$511,750 \$670,000 + 30.9% \$511,750 \$670,000 + 30.9% **Average Sales Price** \$695,125 \$799,762 + 15.1% \$695,125 \$799,762 + 15.1% Percent of Original List Price Received at Sale* 84.7% 88.5% + 4.4% 84.7% 88.5% + 4.4% Average Days on Market Until Sale 122 108 - 11.2% 122 108 - 11.2% Single-Family Detached Inventory** NA 152 NA ___ ---___ Townhouse-Condo Inventory** NA 34 NA --

> *Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008





Activity—Year to Date



New Listings













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January

Year to Date

2009	2010	Change	2009	2010	Change
37	37	- 0.0%	37	37	- 0.0%
8	13	+ 62.5%	8	13	+ 62.5%
\$412,500	\$490,000	+ 18.8%	\$412,500	\$490,000	+ 18.8%
\$440,869	\$609,456	+ 38.2%	\$440,869	\$609,456	+ 38.2%
87.3%	92.3%	+ 5.7%	87.3%	92.3%	+ 5.7%
89	61	- 31.5%	89	61	- 31.5%
NA	167	NA			
NA	8	NA			
	37 8 \$412,500 \$440,869 87.3% 89 NA	37 37 8 13 \$412,500 \$490,000 \$440,869 \$609,456 87.3% 92.3% 89 61 NA 167	37 37 - 0.0% 8 13 + 62.5% \$412,500 \$490,000 + 18.8% \$440,869 \$609,456 + 38.2% 87.3% 92.3% + 5.7% 89 61 - 31.5% NA 167 NA	37 37 - 0.0% 37 8 13 + 62.5% 8 \$412,500 \$490,000 + 18.8% \$412,500 \$440,869 \$609,456 + 38.2% \$440,869 87.3% 92.3% + 5.7% 87.3% 89 61 - 31.5% 89 NA 167 NA	37 37 - 0.0% 37 37 8 13 + 62.5% 8 13 \$412,500 \$490,000 + 18.8% \$412,500 \$490,000 \$440,869 \$609,456 + 38.2% \$440,869 \$609,456 87.3% 92.3% + 5.7% 87.3% 92.3% 89 61 - 31.5% 89 61 NA 167 NA

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date 2009 2010 Change 2009 2010 Change New Listings + 94.1% 17 + 94.1% 17 33 33 **Closed Sales** 3 17 + 466.7% 3 17 + 466.7% **Median Sales Price** \$221,000 \$80,500 - 63.6% \$221,000 \$80,500 - 63.6% **Average Sales Price** \$178,509 \$88,547 \$178,509 \$88,547 - 50.4% - 50.4% Percent of Original List Price Received at Sale* 87.5% 93.2% + 6.5% 87.5% 93.2% + 6.5% Average Days on Market Until Sale 57 70 + 23.3% 57 70 + 23.3% Single-Family Detached Inventory** 35 NA NA -----Townhouse-Condo Inventory** NA 63 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date BA Change 2009 2010 2009 2010 Change New Listings - 6.1% - 6.1% 49 46 49 46 **Closed Sales** 10 11 + 10.0% 10 11 + 10.0% **Median Sales Price** \$109,842 \$124,750 + 13.6% \$109,842 \$124,750 + 13.6% **Average Sales Price** \$127,254 \$134,832 + 6.0% \$127,254 \$134,832 + 6.0% Percent of Original List Price Received at Sale* 90.5% 93.6% + 3.4% 90.5% 93.6% + 3.4% Average Days on Market Until Sale 73 78 + 6.4% 73 78 + 6.4% Single-Family Detached Inventory** NA 149 NA --------Townhouse-Condo Inventory** NA 0 NA --

> **City inventory figures were first tracked in June 2008 *Does not account for list prices from any previous listing contracts or seller concessions

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Activity—Year to Date



New Listings

Median Sales Price















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BI January Year to Date 2009 2010 Change 2009 2010 Change New Listings + 266.7% 3 11 + 266.7% 3 11 **Closed Sales** 2 3 + 50.0% 2 3 + 50.0% **Median Sales Price** \$151,750 \$100,012 - 34.1% \$151,750 \$100,012 - 34.1% **Average Sales Price** \$151,750 \$121,504 - 19.9% \$151,750 \$121,504 - 19.9% Percent of Original List Price Received at Sale* 95.1% 95.2% + 0.1% 95.1% 95.2% + 0.1% Average Days on Market Until Sale 18 91 + 421.9% 18 91 + 421.9% Single-Family Detached Inventory** NA 50 NA ---___ Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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BT January Year to Date 2009 2010 Change 2009 2010 Change New Listings - 100.0% - 100.0% 4 0 4 0 **Closed Sales** 14 11 - 21.4% 14 11 - 21.4% **Median Sales Price** \$121,500 \$100,000 - 17.7% \$121,500 \$100,000 - 17.7% **Average Sales Price** \$163,750 \$135,991 - 17.0% \$163,750 \$135,991 - 17.0% Percent of Original List Price Received at Sale* 85.3% 87.1% + 2.1% 85.3% 87.1% + 2.1% Average Days on Market Until Sale 99 117 + 18.3% 99 117 + 18.3% Single-Family Detached Inventory** NA 8 NA -----Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008

Activity—Year to Date





Closed Sales

















Current Inventory



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January Year to Date BU 2009 2010 Change 2009 2010 Change New Listings - 21.4% 42 33 42 33 - 21.4% **Closed Sales** 10 8 - 20.0% 10 8 - 20.0% **Median Sales Price** \$136,250 \$82,700 - 39.3% \$136,250 \$82,700 - 39.3% **Average Sales Price** \$202,500 \$118,300 - 41.6% \$202,500 \$118,300 - 41.6% Percent of Original List Price Received at Sale* 88.9% 85.6% - 3.8% 88.9% 85.6% - 3.8% Average Days on Market Until Sale 75 108 + 44.7% 75 108 + 44.7% Single-Family Detached Inventory** 206 NA NA --------Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date BW Change 2009 2010 Change 2009 2010 New Listings - 18.5% - 18.5% 27 22 27 22 **Closed Sales** 7 7 - 0.0% 7 7 - 0.0% **Median Sales Price** \$50,000 \$98,000 + 96.0% \$50,000 \$98,000 + 96.0% **Average Sales Price** \$67,049 \$96,507 + 43.9% \$67,049 \$96,507 + 43.9% Percent of Original List Price Received at Sale* 86.2% 90.7% + 5.1% 86.2% 90.7% + 5.1% Average Days on Market Until Sale 79 61 - 22.7% 79 61 - 22.7% Single-Family Detached Inventory** NA 121 NA ------___ Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date CC 2009 2010 Change 2009 2010 Change New Listings + 105.3% + 105.3% 19 39 19 39 **Closed Sales** 50 37 - 26.0% 50 37 - 26.0% **Median Sales Price** \$149,630 \$150,000 + 0.2% \$149,630 \$150,000 + 0.2% **Average Sales Price** \$197,268 \$163,805 - 17.0% \$197,268 \$163,805 - 17.0% Percent of Original List Price Received at Sale* 93.0% 93.3% + 0.3% 93.0% 93.3% + 0.3% Average Days on Market Until Sale 79 87 + 11.1%79 87 + 11.1% Single-Family Detached Inventory** NA 104 NA ---___ Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008















New Listings

Closed Sales







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MLS Area:

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January

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	147	125	- 15.0%	147	125	- 15.0%
Closed Sales	47	39	- 17.0%	47	39	- 17.0%
Median Sales Price	\$205,900	\$211,694	+ 2.8%	\$205,900	\$211,694	+ 2.8%
Average Sales Price	\$223,689	\$237,751	+ 6.3%	\$223,689	\$237,751	+ 6.3%
Percent of Original List Price Received at Sale*	89.7%	94.6%	+ 5.4%	89.7%	94.6%	+ 5.4%
Average Days on Market Until Sale	97	70	- 28.1%	97	70	- 28.1%
Single-Family Detached Inventory**	NA	365	NA			
Townhouse-Condo Inventory**	NA	5	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January

Year to Date

~ _ ~	2009	2010	Change	2009	2010	Change
New Listings	151	155	+ 2.6%	151	155	+ 2.6%
Closed Sales	3	3	- 0.0%	3	3	- 0.0%
Median Sales Price	\$130,000	\$230,000	+ 76.9%	\$130,000	\$230,000	+ 76.9%
Average Sales Price	\$149,700	\$197,300	+ 31.8%	\$149,700	\$197,300	+ 31.8%
Percent of Original List Price Received at Sale*	95.0%	84.9%	- 10.6%	95.0%	84.9%	- 10.6%
Average Days on Market Until Sale	95	155	+ 63.4%	95	155	+ 63.4%
Single-Family Detached Inventory**	NA	371	NA			
Townhouse-Condo Inventory**	NA	14	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008





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3





New Listings

Closed Sales

3















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MLS Area:

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January Year to Date CM Change 2009 2010 2009 2010 Change New Listings - 20.0% - 20.0% 10 8 10 8 **Closed Sales** 5 5 - 0.0% 5 5 - 0.0% **Median Sales Price** \$304,200 \$296,280 - 2.6% \$304,200 \$296,280 - 2.6% **Average Sales Price** \$352,180 \$291,456 - 17.2% \$291,456 - 17.2% \$352,180 Percent of Original List Price Received at Sale* 90.7% 90.7% + 0.0% 90.7% 90.7% + 0.0% Average Days on Market Until Sale 77 121 + 58.1% 77 121 + 58.1% Single-Family Detached Inventory** NA 61 NA -----Townhouse-Condo Inventory** NA 2 NA --

**City inventory figures were first tracked in June 2008 *Does not account for list prices from any previous listing contracts or seller concessions





Closed Sales

















Current Inventory



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MLS Area:



January Year to Date DT 2009 2010 Change 2009 2010 Change New Listings - 4.9% - 4.9% 41 39 41 39 **Closed Sales** 14 13 - 7.1% 14 13 - 7.1% **Median Sales Price** \$96,000 \$129,750 + 35.2% \$96,000 \$129,750 + 35.2% **Average Sales Price** \$109,803 \$138,895 + 26.5% \$109,803 \$138,895 + 26.5% Percent of Original List Price Received at Sale* 91.3% 92.8% + 1.6% 91.3% 92.8% + 1.6% Average Days on Market Until Sale 73 50 - 31.9% 73 50 - 31.9% Single-Family Detached Inventory** 5 NA NA --------Townhouse-Condo Inventory** NA 165 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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ΕI January Year to Date 2009 2010 Change 2009 2010 Change New Listings - 0.0% 37 37 - 0.0% 37 37 **Closed Sales** 8 19 + 137.5% 8 19 + 137.5% **Median Sales Price** \$144,000 \$142,000 - 1.4% \$144,000 \$142,000 - 1.4% **Average Sales Price** \$143,994 \$161,988 + 12.5% \$143,994 \$161,988 + 12.5% Percent of Original List Price Received at Sale* 92.4% 89.4% - 3.2% 92.4% 89.4% - 3.2% Average Days on Market Until Sale 43 104 + 138.9%43 104 + 138.9% Single-Family Detached Inventory** NA 122 NA ___ ------Townhouse-Condo Inventory** NA 1 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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MLS Area:



FC January Year to Date 2009 2010 Change 2009 2010 Change New Listings 0 1 NA 0 1 NA **Closed Sales** 27 47 + 74.1% 27 47 + 74.1% **Median Sales Price** \$185,990 \$210,000 + 12.9% \$185,990 \$210,000 + 12.9% **Average Sales Price** \$224,661 \$248,210 + 10.5% \$248,210 + 10.5% \$224,661 Percent of Original List Price Received at Sale* 90.5% 91.7% + 1.3% 90.5% 91.7% + 1.3% Average Days on Market Until Sale 120 96 - 20.1% 120 96 - 20.1% Single-Family Detached Inventory** 22 NA NA ---___ Townhouse-Condo Inventory** NA 0 NA --

> **City inventory figures were first tracked in June 2008 *Does not account for list prices from any previous listing contracts or seller concessions

> > Activity—Year to Date





















91.7%

Current Inventory



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January Year to Date GP 2009 2010 Change 2009 2010 Change New Listings + 100.0% 2 4 2 4 + 100.0% **Closed Sales** 13 12 - 7.7% 13 12 - 7.7% **Median Sales Price** \$232,500 \$340,575 + 46.5% \$232,500 \$340,575 + 46.5% **Average Sales Price** \$264,662 \$327,613 + 23.8% \$327,613 + 23.8% \$264,662 Percent of Original List Price Received at Sale* 94.3% 92.9% - 1.5% 94.3% 92.9% - 1.5% Average Days on Market Until Sale 111 140 + 26.2% 111 140 + 26.2% Single-Family Detached Inventory** NA 4 NA ---___ Townhouse-Condo Inventory** NA 0 NA --

> *Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008

















New Listings

Activity—Year to Date







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CTE



January

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	39	54	+ 38.5%	39	54	+ 38.5%
Closed Sales	48	38	- 20.8%	48	38	- 20.8%
Median Sales Price	\$144,550	\$150,625	+ 4.2%	\$144,550	\$150,625	+ 4.2%
Average Sales Price	\$146,486	\$165,315	+ 12.9%	\$146,486	\$165,315	+ 12.9%
Percent of Original List Price Received at Sale*	90.9%	95.4%	+ 4.9%	90.9%	95.4%	+ 4.9%
Average Days on Market Until Sale	65	74	+ 15.2%	65	74	+ 15.2%
Single-Family Detached Inventory**	NA	149	NA			
Townhouse-Condo Inventory**	NA	9	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	128	110	- 14.1%	128	110	- 14.1%
Closed Sales	12	7	- 41.7%	12	7	- 41.7%
Median Sales Price	\$132,950	\$147,000	+ 10.6%	\$132,950	\$147,000	+ 10.6%
Average Sales Price	\$143,374	\$154,471	+ 7.7%	\$143,374	\$154,471	+ 7.7%
Percent of Original List Price Received at Sale*	93.3%	95.8%	+ 2.7%	93.3%	95.8%	+ 2.7%
Average Days on Market Until Sale	57	145	+ 155.4%	57	145	+ 155.4%
Single-Family Detached Inventory**	NA	440	NA			
Townhouse-Condo Inventory**	NA	6	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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GΖ January Year to Date 2009 2010 Change 2009 2010 Change New Listings 0 3 NA 0 3 NA **Closed Sales** 24 9 - 62.5% 24 9 - 62.5% **Median Sales Price** \$136,923 \$135,500 - 1.0% \$136,923 \$135,500 - 1.0% **Average Sales Price** \$153,894 \$135,958 - 11.7% \$153,894 \$135,958 - 11.7% Percent of Original List Price Received at Sale* 92.6% 97.7% + 5.6% 92.6% 97.7% + 5.6% Average Days on Market Until Sale 68 40 - 41.0% 68 40 - 41.0% Single-Family Detached Inventory** NA 14 NA -----Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008

Activity-Most Recent Month

Median Sales Price

January

68

Average Days on Market Until Sale

40

\$135,500

\$136,923



2009

2010

2009 ■2010 \$136,923

\$135,500

Year to Date

68

Activity—Year to Date



Ratio of Sales Price to Original List Price











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MLS Area:

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January

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	49	54	+ 10.2%	49	54	+ 10.2%
Closed Sales	6	19	+ 216.7%	6	19	+ 216.7%
Median Sales Price	\$235,000	\$225,000	- 4.3%	\$235,000	\$225,000	- 4.3%
Average Sales Price	\$361,417	\$389,883	+ 7.9%	\$361,417	\$389,883	+ 7.9%
Percent of Original List Price Received at Sale*	90.1%	90.0%	- 0.1%	90.1%	90.0%	- 0.1%
Average Days on Market Until Sale	95	130	+ 37.5%	95	130	+ 37.5%
Single-Family Detached Inventory**	NA	229	NA			
Townhouse-Condo Inventory**	NA	0	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date HH Change 2009 2010 Change 2009 2010 New Listings + 35.8% + 35.8% 109 148 109 148 **Closed Sales** 5 - 100.0% 5 0 - 100.0% 0 **Median Sales Price** \$82,000 \$0 - 100.0% \$82,000 \$0 - 100.0% **Average Sales Price** \$93,160 \$0 - 100.0% \$93,160 \$0 - 100.0% Percent of Original List Price Received at Sale* 89.8% 0.0% - 100.0% 89.8% 0.0% - 100.0% Average Days on Market Until Sale 87 0 - 100.0% 87 0 - 100.0% Single-Family Detached Inventory** 332 NA NA -----Townhouse-Condo Inventory** NA 7 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date HS Change 2009 2010 Change 2009 2010 New Listings - 14.3% - 14.3% 21 18 21 18 **Closed Sales** 1 - 0.0% 1 1 - 0.0% 1 **Median Sales Price** \$322,500 \$130,500 - 59.5% \$322,500 \$130,500 - 59.5% **Average Sales Price** \$322,500 \$130,500 - 59.5% \$322,500 \$130,500 - 59.5% Percent of Original List Price Received at Sale* 80.8% 93.3% + 15.4% 80.8% 93.3% + 15.4% Average Days on Market Until Sale 295 34 - 88.5% 295 34 - 88.5% Single-Family Detached Inventory** 70 NA NA ------___ Townhouse-Condo Inventory** NA 3 NA --

> *Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008





Closed Sales

1

1





2009

2010

New Listings

Current Inventory

80.8%

Year to Date

93.3%







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MLS Area:



January

Year to Date

2009	2010	Change	2009	2010	Change
64	77	+ 20.3%	64	77	+ 20.3%
7	8	+ 14.3%	7	8	+ 14.3%
\$140,100	\$218,000	+ 55.6%	\$140,100	\$218,000	+ 55.6%
\$174,057	\$273,500	+ 57.1%	\$174,057	\$273,500	+ 57.1%
95.8%	91.0%	- 4.9%	95.8%	91.0%	- 4.9%
129	113	- 12.5%	129	113	- 12.5%
NA	184	NA			
NA	0	NA			
	64 7 \$140,100 \$174,057 95.8% 129 NA	64 77 7 8 \$140,100 \$218,000 \$174,057 \$273,500 95.8% 91.0% 129 113 NA 184	64 77 + 20.3% 7 8 + 14.3% \$140,100 \$218,000 + 55.6% \$174,057 \$273,500 + 57.1% 95.8% 91.0% - 4.9% 129 113 - 12.5% NA 184 NA	64 77 + 20.3% 64 7 8 + 14.3% 7 \$140,100 \$218,000 + 55.6% \$140,100 \$174,057 \$273,500 + 57.1% \$174,057 95.8% 91.0% - 4.9% 95.8% 129 113 - 12.5% 129 NA 184 NA	64 77 + 20.3% 64 77 7 8 + 14.3% 7 8 \$140,100 \$218,000 + 55.6% \$140,100 \$218,000 \$174,057 \$273,500 + 57.1% \$174,057 \$273,500 95.8% 91.0% - 4.9% 95.8% 91.0% 129 113 - 12.5% 129 113 NA 184 NA

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008





Activity—Year to Date



New Listings







Year to Date

8









Townhouse-Condo



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January

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	33	32	- 3.0%	33	32	- 3.0%
Closed Sales	4	5	+ 25.0%	4	5	+ 25.0%
Median Sales Price	\$180,900	\$195,000	+ 7.8%	\$180,900	\$195,000	+ 7.8%
Average Sales Price	\$167,950	\$169,400	+ 0.9%	\$167,950	\$169,400	+ 0.9%
Percent of Original List Price Received at Sale*	73.6%	78.4%	+ 6.6%	73.6%	78.4%	+ 6.6%
Average Days on Market Until Sale	137	118	- 13.9%	137	118	- 13.9%
Single-Family Detached Inventory**	NA	154	NA			
Townhouse-Condo Inventory**	NA	14	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date .JΔ Change Change 2009 2010 2009 2010 New Listings - 66.7% - 66.7% 18 6 18 6 **Closed Sales** 14 12 - 14.3% 14 12 - 14.3% **Median Sales Price** \$182,500 \$159,050 - 12.8% \$182,500 \$159,050 - 12.8% **Average Sales Price** \$217,336 \$159,656 - 26.5% \$217,336 \$159,656 - 26.5% Percent of Original List Price Received at Sale* 89.7% 86.3% - 3.8% 89.7% 86.3% - 3.8% Average Days on Market Until Sale 115 165 +44.1%115 165 + 44.1% Single-Family Detached Inventory** NA 25 NA -----Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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MLS Area:



KI January Year to Date 2009 2010 Change 2009 2010 Change New Listings - 66.7% - 66.7% 3 1 3 1 **Closed Sales** 33 37 + 12.1% 33 37 + 12.1% **Median Sales Price** \$310,000 \$350,000 + 12.9% \$310,000 \$350,000 + 12.9% **Average Sales Price** \$359,183 \$485,022 + 35.0% \$359,183 \$485,022 + 35.0% Percent of Original List Price Received at Sale* 89.2% 91.4% + 2.4% 89.2% 91.4% + 2.4% Average Days on Market Until Sale 104 115 + 10.4% 104 115 + 10.4% Single-Family Detached Inventory** NA 3 NA -----Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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MLS Area:



January Year to Date LC 2009 2010 Change 2009 2010 Change New Listings - 16.7% - 16.7% 6 5 6 5 **Closed Sales** + 300.0% 1 4 + 300.0% 1 4 **Median Sales Price** \$265,000 \$222,000 - 16.2% \$265,000 \$222,000 - 16.2% **Average Sales Price** \$265,000 \$252,250 - 4.8% \$265,000 \$252,250 - 4.8% Percent of Original List Price Received at Sale* 81.6% 93.2% + 14.3% 81.6% 93.2% + 14.3% Average Days on Market Until Sale 127 55 - 56.5% 127 55 - 56.5% Single-Family Detached Inventory** NA 38 NA ---___ Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date LH 2009 2010 Change 2009 2010 Change New Listings - 0.0% - 0.0% 16 16 16 16 **Closed Sales** 12 10 - 16.7% 12 10 - 16.7% **Median Sales Price** \$92,950 \$113,250 + 21.8% \$92,950 \$113,250 + 21.8% **Average Sales Price** \$102,068 \$118,328 + 15.9% \$118,328 + 15.9% \$102,068 Percent of Original List Price Received at Sale* 94.7% 93.2% - 1.6% 94.7% 93.2% - 1.6% Average Days on Market Until Sale 48 100 + 108.0% 48 100 + 108.0% Single-Family Detached Inventory** NA 90 NA --___ ---Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date Change 2009 2010 2009 2010 Change New Listings - 33.3% - 33.3% 21 14 21 14 **Closed Sales** 3 3 - 0.0% 3 3 - 0.0% **Median Sales Price** \$75,000 \$113,800 + 51.7% \$75,000 \$113,800 + 51.7% **Average Sales Price** \$89,500 \$115,767 + 29.3% \$89,500 \$115,767 + 29.3% Percent of Original List Price Received at Sale* 93.5% 85.4% - 8.7% 93.5% 85.4% - 8.7% Average Days on Market Until Sale 84 250 + 197.6% 84 250 + 197.6% Single-Family Detached Inventory** NA 82 NA ___ -----Townhouse-Condo Inventory** NA 8 NA --

> *Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008







Activity—Year to Date



New Listings











Current Inventory 82



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NI

MLS Area:



January

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	54	53	- 1.9%	54	53	- 1.9%
Closed Sales	15	12	- 20.0%	15	12	- 20.0%
Median Sales Price	\$179,200	\$187,500	+ 4.6%	\$179,200	\$187,500	+ 4.6%
Average Sales Price	\$186,548	\$185,204	- 0.7%	\$186,548	\$185,204	- 0.7%
Percent of Original List Price Received at Sale*	93.0%	94.8%	+ 2.0%	93.0%	94.8%	+ 2.0%
Average Days on Market Until Sale	62	34	- 45.6%	62	34	- 45.6%
Single-Family Detached Inventory**	NA	235	NA			
Townhouse-Condo Inventory**	NA	68	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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MLS Area:



January Year to Date LS Change 2009 2010 2009 2010 Change New Listings - 2.8% 176 171 176 171 - 2.8% **Closed Sales** 19 18 - 5.3% 19 18 - 5.3% **Median Sales Price** \$151,500 \$156,000 + 3.0% \$151,500 \$156,000 + 3.0% **Average Sales Price** \$150,590 + 4.3% \$150,590 + 4.3% \$144,328 \$144,328 Percent of Original List Price Received at Sale* 92.0% 94.0% + 2.1% 92.0% 94.0% + 2.1%

97

726

Activity—Year to Date

Townhouse-Condo Inventory** NA 87 NA *Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008

59

NA



Average Days on Market Until Sale

Single-Family Detached Inventory**





59

97

+ 65.4%

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New Listings



18

19

Median Sales Price













+ 65.4%

NA





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LW January Year to Date 2009 2010 Change 2009 2010 Change New Listings - 13.0% - 13.0% 23 20 23 20 **Closed Sales** 27 46 + 70.4% 27 46 + 70.4% **Median Sales Price** \$181,310 \$154,000 - 15.1% \$181,310 \$154,000 - 15.1% **Average Sales Price** \$188,465 \$158,927 - 15.7% \$188,465 \$158,927 - 15.7% Percent of Original List Price Received at Sale* 94.1% 98.8% + 5.0% 94.1% 98.8% + 5.0% Average Days on Market Until Sale 70 56 - 20.0% 70 56 - 20.0% Single-Family Detached Inventory** 74 NA NA --___ --Townhouse-Condo Inventory** NA 1 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date ΜΑ 2009 2010 Change 2009 2010 Change New Listings - 0.0% - 0.0% 45 45 45 45 **Closed Sales** 4 + 300.0% 1 4 + 300.0% 1 **Median Sales Price** \$20,000 \$191,000 + 855.0% \$20,000 \$191,000 + 855.0% **Average Sales Price** \$20,000 \$205,500 + 927.5% \$20,000 \$205,500 + 927.5% Percent of Original List Price Received at Sale* 77.2% 90.3% + 16.9% 77.2% 90.3% + 16.9% Average Days on Market Until Sale 3 87 + 2783.3% 3 87 + 2783.3% Single-Family Detached Inventory** NA 124 NA ---___ Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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MC January Year to Date Change 2009 2010 2009 2010 Change New Listings - 75.0% - 75.0% 16 4 16 4 **Closed Sales** 51 54 + 5.9% 51 54 + 5.9% **Median Sales Price** \$151,500 \$156,000 + 3.0% \$151,500 \$156,000 + 3.0% **Average Sales Price** \$171,087 \$162,415 - 5.1% \$171,087 \$162,415 - 5.1% Percent of Original List Price Received at Sale* 92.7% 94.6% + 2.0% 92.7% 94.6% + 2.0% Average Days on Market Until Sale 77 69 - 11.2% 77 69 - 11.2% Single-Family Detached Inventory** 88 NA NA ---___ Townhouse-Condo Inventory** NA 0 NA --

**City inventory figures were first tracked in June 2008 *Does not account for list prices from any previous listing contracts or seller concessions





















Activity—Year to Date

16

54







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MLS Area:



MT January Year to Date 2009 2010 Change 2009 2010 Change New Listings + 9.7% + 9.7% 31 34 31 34 **Closed Sales** 23 17 - 26.1% 23 17 - 26.1% **Median Sales Price** \$440,000 \$378,000 - 14.1% \$440,000 \$378,000 - 14.1% **Average Sales Price** \$585,742 \$544,246 - 7.1% \$585,742 \$544,246 - 7.1% Percent of Original List Price Received at Sale* 87.9% 92.1% + 4.8% 87.9% 92.1% + 4.8% Average Days on Market Until Sale 134 81 - 39.8% 134 81 - 39.8% Single-Family Detached Inventory** 2 NA NA ___ -----Townhouse-Condo Inventory** NA 0 NA --

> **City inventory figures were first tracked in June 2008 *Does not account for list prices from any previous listing contracts or seller concessions





New Listings









Activity—Year to Date



New Listings







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January Year to Date 2009 2010 Change 2009 2010 Change New Listings + 45.0% + 45.0% 40 58 40 58 **Closed Sales** 40 58 + 45.0% 40 58 + 45.0% **Median Sales Price** \$152,500 \$163,250 + 7.0% \$152,500 \$163,250 + 7.0% **Average Sales Price** \$177,444 \$173,884 - 2.0% \$177,444 \$173,884 - 2.0% Percent of Original List Price Received at Sale* 91.5% 94.2% + 3.0% 91.5% 94.2% + 3.0% Average Days on Market Until Sale 86 66 - 23.1% 86 66 - 23.1% Single-Family Detached Inventory** 73 NA NA ___ ---___ Townhouse-Condo Inventory** NA 10 NA --

**City inventory figures were first tracked in June 2008 *Does not account for list prices from any previous listing contracts or seller concessions



















New Listings





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MLS Area:

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January Year to Date NW 2009 2010 Change 2009 2010 Change New Listings + 21.4% 14 17 14 17 + 21.4% **Closed Sales** 8 11 + 37.5% 8 11 + 37.5% **Median Sales Price** \$168,250 \$115,000 - 31.6% \$168,250 \$115,000 - 31.6% **Average Sales Price** \$196,337 \$138,744 - 29.3% \$196,337 \$138,744 - 29.3% Percent of Original List Price Received at Sale* 94.7% 96.5% + 1.9% 94.7% 96.5% + 1.9% Average Days on Market Until Sale 78 33 - 58.2% 78 33 - 58.2% Single-Family Detached Inventory** 200 NA NA ___ -----Townhouse-Condo Inventory** NA 26 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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MLS Area:



January Year to Date 2009 2010 Change 2009 2010 Change New Listings + 27.5% + 27.5% 149 190 149 190 **Closed Sales** 10 6 - 40.0% 10 6 - 40.0% **Median Sales Price** \$106,599 \$112,250 + 5.3% \$106,599 \$112,250 + 5.3% **Average Sales Price** \$108,167 \$98,110 \$108,167 + 10.3% \$98,110 + 10.3% Percent of Original List Price Received at Sale* 91.2% 95.1% + 4.4% 91.2% 95.1% + 4.4% Average Days on Market Until Sale 38 89 + 132.6% 38 89 + 132.6% Single-Family Detached Inventory** NA 143 NA ___ ---___ Townhouse-Condo Inventory** NA 7 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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DE



January

Year to Date

• •	2009	2010	Change	2009	2010	Change
New Listings	88	74	- 15.9%	88	74	- 15.9%
Closed Sales	7	5	- 28.6%	7	5	- 28.6%
Median Sales Price	\$70,000	\$100,000	+ 42.9%	\$70,000	\$100,000	+ 42.9%
Average Sales Price	\$68,236	\$93,540	+ 37.1%	\$68,236	\$93,540	+ 37.1%
Percent of Original List Price Received at Sale*	87.5%	83.8%	- 4.2%	87.5%	83.8%	- 4.2%
Average Days on Market Until Sale	87	44	- 49.2%	87	44	- 49.2%
Single-Family Detached Inventory**	NA	418	NA			
Townhouse-Condo Inventory**	NA	13	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date RN 2009 2010 Change 2009 2010 Change New Listings + 14.3% + 14.3% 154 176 154 176 **Closed Sales** 28 21 - 25.0% 28 21 - 25.0% **Median Sales Price** \$175,850 \$208,500 + 18.6% \$175,850 \$208,500 + 18.6% **Average Sales Price** \$216,794 \$213,057 - 1.7% \$216,794 \$213,057 - 1.7% Percent of Original List Price Received at Sale* 92.4% 97.0% + 5.0% 92.4% 97.0% + 5.0% Average Days on Market Until Sale 75 34 - 54.9% 75 34 - 54.9% Single-Family Detached Inventory** 274 NA NA ___ -----Townhouse-Condo Inventory** NA 34 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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RRF



January

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	142	129	- 9.2%	142	129	- 9.2%
Closed Sales	19	15	- 21.1%	19	15	- 21.1%
Median Sales Price	\$230,500	\$289,000	+ 25.4%	\$230,500	\$289,000	+ 25.4%
Average Sales Price	\$247,373	\$284,326	+ 14.9%	\$247,373	\$284,326	+ 14.9%
Percent of Original List Price Received at Sale∗	91.3%	92.7%	+ 1.5%	91.3%	92.7%	+ 1.5%
Average Days on Market Until Sale	71	89	+ 25.7%	71	89	+ 25.7%
Single-Family Detached Inventory**	NA	458	NA			
Townhouse-Condo Inventory**	NA	9	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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MLS Area:

RBW

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Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	56	16	- 71.4%	56	16	- 71.4%
Closed Sales	8	6	- 25.0%	8	6	- 25.0%
Median Sales Price	\$100,250	\$47,500	- 52.6%	\$100,250	\$47,500	- 52.6%
Average Sales Price	\$94,000	\$62,603	- 33.4%	\$94,000	\$62,603	- 33.4%
Percent of Original List Price Received at Sale*	87.6%	90.9%	+ 3.8%	87.6%	90.9%	+ 3.8%
Average Days on Market Until Sale	51	61	+ 20.8%	51	61	+ 20.8%
Single-Family Detached Inventory**	NA	341	NA			
Townhouse-Condo Inventory**	NA	19	NA			

January

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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SC January Year to Date Change 2009 2010 2009 2010 Change New Listings - 8.0% - 8.0% 25 23 25 23 **Closed Sales** 6 + 50.0% 4 6 + 50.0% 4 **Median Sales Price** \$243,000 \$175,750 - 27.7% \$243,000 \$175,750 - 27.7% **Average Sales Price** \$231,500 \$223,858 - 3.3% \$231,500 \$223,858 - 3.3% Percent of Original List Price Received at Sale* 91.8% 94.6% + 3.0% 91.8% 94.6% + 3.0% Average Days on Market Until Sale 98 136 + 37.9% 98 136 + 37.9% Single-Family Detached Inventory** NA 79 NA ___ -----Townhouse-Condo Inventory** NA 9 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008





Activity—Year to Date



New Listings



Median Sales Price



January











Current Inventory



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AUSTIN BOARD of REALTORS®

January Year to Date SE 2009 2010 Change 2009 2010 Change New Listings - 0.0% - 0.0% 2 2 2 2 **Closed Sales** 13 - 7.1% 14 13 - 7.1% 14 **Median Sales Price** \$294,000 \$315,000 + 7.1% \$294,000 \$315,000 + 7.1% **Average Sales Price** \$737,364 \$423,971 - 42.5% \$737,364 \$423,971 - 42.5% Percent of Original List Price Received at Sale* 91.4% 93.4% + 2.1% 91.4% 93.4% + 2.1% Average Days on Market Until Sale 121 94 - 22.2% 121 94 - 22.2% Single-Family Detached Inventory** 51 NA NA ---___ Townhouse-Condo Inventory** NA 0 NA --

**City inventory figures were first tracked in June 2008 *Does not account for list prices from any previous listing contracts or seller concessions







Median Sales Price

















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Activity—Year to Date

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January Year to Date SH 2009 2010 Change 2009 2010 Change New Listings - 17.4% - 17.4% 23 19 23 19 **Closed Sales** + 400.0% 5 1 5 + 400.0% 1 **Median Sales Price** \$225,000 \$57,000 - 74.7% \$225,000 \$57,000 - 74.7% **Average Sales Price** \$225,000 \$163,100 - 27.5% \$225,000 \$163,100 - 27.5% Percent of Original List Price Received at Sale* 98.9% 96.8% - 2.2% 98.9% 96.8% - 2.2% Average Days on Market Until Sale 102 29 - 71.6% 102 29 - 71.6% Single-Family Detached Inventory** NA 4 NA ___ -----Townhouse-Condo Inventory** NA 2 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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SV January Year to Date 2009 2010 Change 2009 2010 Change New Listings 68 74 + 8.8% 68 74 + 8.8% **Closed Sales** 2 - 50.0% 4 2 - 50.0% 4 **Median Sales Price** \$101,400 \$45,150 - 55.5% \$101,400 \$45,150 - 55.5% **Average Sales Price** \$109,700 \$45,150 - 58.8% \$109,700 \$45,150 - 58.8% Percent of Original List Price Received at Sale* 95.9% 90.7% - 5.5% 95.9% 90.7% - 5.5% Average Days on Market Until Sale 58 128 + 119.8% 58 128 + 119.8% Single-Family Detached Inventory** NA 198 NA ___ -----Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date **SWE** 2009 2010 Change 2009 2010 Change New Listings + 20.3% 59 71 59 71 + 20.3% **Closed Sales** 910 951 + 4.5% 910 951 + 4.5% **Median Sales Price** \$174,000 \$175,000 + 0.6% \$174,000 \$175,000 + 0.6% **Average Sales Price** \$224,729 \$233,015 + 3.7% \$224,729 \$233,015 + 3.7% Percent of Original List Price Received at Sale* 91.2% 93.2% + 2.2% 91.2% 93.2% + 2.2% Average Days on Market Until Sale 82 79 - 3.3% 82 79 - 3.3% Single-Family Detached Inventory** NA 165 NA ------___ Townhouse-Condo Inventory** NA 2 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January

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MLS Area:

SWW	J	January			Year to Date		
	2009	2010	Change	2009	2010	Change	
New Listings	24	37	+ 54.2%	24	37	+ 54.2%	
Closed Sales	0	0	NA	0	0	NA	
Median Sales Price	\$0	\$0	NA	\$0	\$0	NA	
Average Sales Price	\$0	\$0	NA	\$0	\$0	NA	
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	0.0%	0.0%	NA	
Average Days on Market Until Sale	0	0	NA	0	0	NA	
Single-Family Detached Inventory**	NA	129	NA				
Townhouse-Condo Inventory**	NA	13	NA				

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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Single-Family Detached

Townhouse-Condo

Year to Date

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TC January Year to Date Change 2009 2010 Change 2009 2010 New Listings + 39.5% + 39.5% 43 60 43 60 **Closed Sales** 0 0 0 NA 0 NA **Median Sales Price** \$0 \$0 NA \$0 \$0 NA **Average Sales Price** \$0 \$0 \$0 \$0 NA NA Percent of Original List Price Received at Sale* 0.0% 0.0% NA 0.0% 0.0% NA Average Days on Market Until Sale 0 0 NA 0 0 NA Single-Family Detached Inventory** NA 111 NA ___ ---Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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TC January Year to Date Change 2009 2010 Change 2009 2010 New Listings + 39.5% + 39.5% 43 60 43 60 **Closed Sales** 0 0 0 NA 0 NA **Median Sales Price** \$0 \$0 NA \$0 \$0 NA **Average Sales Price** \$0 \$0 \$0 \$0 NA NA Percent of Original List Price Received at Sale* 0.0% 0.0% NA 0.0% 0.0% NA Average Days on Market Until Sale 0 0 NA 0 0 NA Single-Family Detached Inventory** NA 111 NA ___ ---Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008



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January Year to Date UT Change 2009 2010 Change 2009 2010 New Listings - 2.3% 43 42 43 42 - 2.3% **Closed Sales** 0 0 0 0 NA NA **Median Sales Price** \$0 \$0 NA \$0 \$0 NA **Average Sales Price** \$0 \$0 \$0 \$0 NA NA Percent of Original List Price Received at Sale* 0.0% 0.0% NA 0.0% 0.0% NA Average Days on Market Until Sale 0 0 NA 0 0 NA Single-Family Detached Inventory** 22 NA NA ___ ---Townhouse-Condo Inventory** NA 94 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008





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January Year to Date Change 2009 2010 Change 2009 2010 New Listings + 533.3% + 533.3% 3 19 3 19 **Closed Sales** 0 NA 0 ٥ NA 0 **Median Sales Price** \$0 \$0 NA \$0 \$0 NA **Average Sales Price** \$0 \$0 \$0 \$0 NA NA Percent of Original List Price Received at Sale* 0.0% 0.0% NA 0.0% 0.0% NA Average Days on Market Until Sale 0 0 NA 0 0 NA Single-Family Detached Inventory** NA 151 NA ___ ---Townhouse-Condo Inventory** NA 19 NA --

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NE January Year to Date Change 2009 2010 Change 2009 2010 New Listings + 25.0% + 25.0% 4 5 4 5 **Closed Sales** 0 NA 0 ٥ NA 0 **Median Sales Price** \$0 \$0 NA \$0 \$0 NA **Average Sales Price** \$0 \$0 \$0 \$0 NA NA Percent of Original List Price Received at Sale* 0.0% 0.0% NA 0.0% 0.0% NA Average Days on Market Until Sale 0 0 NA 0 0 NA Single-Family Detached Inventory** NA 34 NA ___ ---Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008







Activity—Year to Date



Median Sales Price

Closed Sales

Ratio of Sales Price to Original List Price

□2009	
■2010	

■2009 ■2010



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January Year to Date Change 2009 2010 Change 2009 2010 New Listings + 100.0% + 100.0% 1 2 1 2 **Closed Sales** 0 0 NA 0 0 NA **Median Sales Price** \$0 \$0 NA \$0 \$0 NA **Average Sales Price** \$0 \$0 \$0 \$0 NA NA Percent of Original List Price Received at Sale* 0.0% 0.0% NA 0.0% 0.0% NA Average Days on Market Until Sale 0 0 NA 0 0 NA Single-Family Detached Inventory** 30 NA NA -----Townhouse-Condo Inventory** NA 0 NA --

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in June 2008







Activity—Year to Date





Closed Sales

Ratio of Sales Price to Original List Price

2009	
■2010	

■2009 ■2010



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